



Alicia Kent
Regional Vice President

January 31, 2020

Dr. James Hall
Chief Operating Officer
Lowell Public Schools
155 Merrimack Street
Lowell, MA 01852

Dear Dr. Hall,

Recently our operating team met to outline opportunities associated with enhanced food products. It is my understanding that you are in agreement that we will implement these items for the remainder of the school year. Furthermore, we understand that the financial implications of these enhancements has been discussed and agreed to, and that the full-year performance of the food service program will reflect a return lower by these amounts.

Item	Price for remaining of year		Increase in Food Spend: 22 weeks
Chicken Nugget	\$67,866.96	current product	
White meat nuggets	\$94,437.44	Proposed	
			\$26,570.48
Chicken Patty Whl Grn	\$55,533.74	current product	
White Meat Patty	\$81,103.68	Proposed	
			\$25,569.94
Spicy Patty Whl Grn	\$17,089.80	current product	
Spicy white chx patty	\$23,514.40	Proposed	
			\$6,424.60
Local Grown Greens		New Item	
			\$26,400
Pizza Dough Whl Grn	\$68,900.73	current product	
Pizza Dough Self Rise	\$140,073.12	Proposed	
			\$71,172.39
Total increase in cost: \$156,137.41			

If you indeed are in agreement, please sign this letter and return to me at: kent-alicia@aramark.com.

It is our privilege to provide service to the Lowell community, and we are excited to further enhance this service through the provision of these items.

Sincerely,

Alicia Kent

cc: Jay Gustaitis, DM
Sharon Lagasse, GM

Dr. James Hall, COO / Date